QUOTATION

Quote Number	Date	Buyer Reference	Expiry
QT-2025-0089	10 Jan 2025	RFQ-2025-001	10 Feb 2025

Seller	Buyer
ABC Exports Inc. 1250 Commerce Blvd Los Angeles, CA 90017 United States	**Global Trading Co.** 45 Queen Street Sydney, NSW 2000 Australia

Incoterms 2020	Terms of Payment
FOB Los Angeles	T/T 30% advance, 70% before shipment

PRODUCT CODE	DESCRIPTION	QTY	UNIT	PRICE	AMOUNT
SS-CW-12	Stainless Steel Cookware Set (12pc)	200	SET	45.00	9,000.00
NS-FP-28	Non-stick Frying Pan 28cm	500	PCS	12.50	6,250.00
KU-SET-5	Kitchen Utensil Set (5pc)	400	SET	8.00	3,200.00
	Subtotal	1,100			USD 18,450.00
	Volume Discount (10%)				−USD 1,845.00
	TOTAL				**USD 16,605.00**

Shipping Details	Additional Information
Method: Sea Freight Type: FCL Loading: Los Angeles, USA Discharge: Sydney, Australia	Delivery: 4-6 weeks after order confirmation Minimum order: 100 units per item

Signatory Company	Signature
ABC Exports Inc. Name of Authorized Signatory John Smith	

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